

FLOOR

F O C U S

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2008: THE YEAR IN REVIEW

FACILITY MANAGERS SURVEY

MAKING MONEY WITH AREA RUGS



■ FAVORITE CARPET MANUFACTURER

As in 2006, Shaw swept all five carpet categories. Back in 2004, Shaw didn't win a single category, though it also swept in 2001. InterfaceFlor and Milliken dominated the second and third spots, followed closely by Lees. Bentley Prince Street was in the mix in most categories. However, most impressive were the strong results for Patcraft & Designweave, a merger of two Shaw brands.

SERVICE

Shaw dominated this category with about two thirds of the votes. InterfaceFlor and Milliken received 10% each. Milliken last made this list in 2004, coming in second.

1. SHAW
2. INTERFACEFLOR
3. MILLIKEN
4. BENTLEY PRINCE STREET
5. PATCRAFT & DESIGNWEAVE

Also mentioned:
Beaulieu, Mannington

QUALITY

Shaw took 50% of the vote in this category, while Milliken, which wasn't even mentioned in 2006, came out of nowhere to take the second spot with 18% of the vote.

1. SHAW
2. MILLIKEN
3. INTERFACEFLOR
4. LEES
5. BENTLEY PRINCE STREET
6. PATCRAFT & DESIGNWEAVE

Also mentioned:
Mannington, Tandus

DESIGN

In Shaw's poorest showing, it garnered a mere 46% of the vote. InterfaceFlor came in second with 19%, followed by Milliken with 12%. Lees jumped to the fourth spot.

1. SHAW
2. INTERFACEFLOR
3. MILLIKEN
4. LEES
5. BENTLEY PRINCE STREET
6. TANDUS

Also mentioned:
Mohawk, Shaw's Design Origins

PERFORMANCE

Shaw dominated this category as well, with 52% of the vote. Both InterfaceFlor and Milliken climbed from Also Mentioned in 2006 to the second and third spots this year.

1. SHAW
2. INTERFACEFLOR
3. MILLIKEN
4. LEES
5. TANDUS
6. MANNINGTON

VALUE

While Shaw took the top spot with 52% of the vote, the second spot was shared by three firms, each with 12%. Mannington and Patcraft & Designweave shared the final spot.

1. SHAW
2. INTERFACEFLOR
3. LEES
4. MILLIKEN
5. PATCRAFT & DESIGNWEAVE
6. MANNINGTON

Also mentioned:
Beaulieu

■ BEST OVERALL BUSINESS EXPERIENCE

On the carpet side, two companies, Interface Inc. and Shaw Industries, took the first four spots. Shaw Contract and Patcraft & Designweave, another division of Shaw Industries, came in first and second. Patcraft & Designweave is a recent merging of two successful brands, one from the West (Designweave) and one from the East (Patcraft). InterfaceFlor and Bentley Prince Street are the two North American divisions of Interface Inc., the carpet tile specialist.

Mohawk, J&J and Tandus took up most of the remaining spots, along with Milliken, Atlas and Mannington.

CARPET

- | | |
|---------------------------|-----|
| 1. SHAW CONTRACT | 69% |
| 2. PATCRAFT & DESIGNWEAVE | 57% |
| 3. INTERFACEFLOR | 53% |
| 4. BENTLEY PRINCE STREET | 50% |
| 5. LEES | 46% |
| 6. J&J INDUSTRIES | 43% |
| 7. MILLIKEN | 39% |
| 8. ATLAS CARPET | 33% |
| 9. C&A/TANDUS | 30% |
| 10. MANNINGTON COMMERCIAL | 29% |
| INVISION | 29% |
| MOHAWK COMMERCIAL | 29% |

■ GREEN LEADERS

Shaw is the green leader, according to facility managers, though InterfaceFlor grew in popularity at a faster rate over the last couple of years. Interestingly, the five listed companies make up the bulk of U.S. carpet tile production.

	2008	2006
1. SHAW	38%	32%
2. INTERFACEFLOR	29%	10%
3. MILLIKEN	13%	0%
4. MOHAWK	7%	3%
5. TANDUS	5%	0%

Also mentioned: Mondo, Forbo, Bentley Prince Street, Armstrong

▲ ON THE COVER

Weave carpet tile from Shaw Contract Group's Silk Collection was installed at RMB Capital Management in Chicago. Design by VOA Associates.

Information compiled from the Facility Managers Survey in the December 2008 issue of Floor Focus Magazine.